

The EDUCATOR

*The Power of
Group Purchasing*

Volume 1, Issue 6/ November 2009

Serving Educational Facilities in Wisconsin, Minnesota & Iowa



SHARED
Purchasing Solutions

 A Division of Shared Health Services

H1N1 STATE OF EMERGENCY DECLARED

School districts across the state have felt the impact of the H1N1 virus, whether they have had to close their doors due to widespread illness, forfeit sporting events, or have had the teaching process hindered because of a large number of absences.

On October 24th, President Barack Obama declared the swine flu outbreak a national emergency, a procedural step designed to allow health care providers to speed treatment and slow the spread of the disease. The current H1N1 flu virus bears a resemblance to the 1918 Spanish Influenza outbreak that ravaged young adults in their 20s and 30s. For months, it has been apparent that swine flu strikes the young more often than the old, an unusual pattern that suggests older patients could have been exposed to similar viruses in the past.

Many schools that were hosting mass H1N1 vaccinations clinics have had the clinics suspended by the State for the time being. New guidelines from the Centers for Disease Control and Prevention have shifted the focus from all students to those who have an underlying medical condition or others within the CDC's target groups.

Inside

Good News!.....	2
Film Highlights.....	4
Food Program.....	5
Classifieds	9

Principle of the Month



“No pessimist ever discovered the secrets of the stars, or sailed to an uncharted land, or opened a new heaven to the human spirit.”

~Helen Keller

Visit us at www.sps-gpo.com



Good News!

“Turning the Lights On Afterschool” drew more than one million parents, educators, students at more than 7,500 sites across the country and at U.S. military bases around the world, promoting afterschool programs that keep kids safe, inspire them to learn, and help working families.

“The range of activities taking place for ‘Lights On Afterschool’ are as varied and exciting as the activities that engage children in afterschool programs every day,” said Afterschool Alliance Executive Director Jodi Grant. “But the sad truth is that too many children have no access to afterschool programs. Our new household survey reveals that more than 15 million kids in this country are unsupervised each afternoon after the school day ends. We need to do better and provide more programs that keep kids safe, inspire them to learn and help working families.” According to the study, one-third of Wisconsin children in grades K-12 are responsible for taking care of themselves after school. Another 13 percent were in the care of siblings.

The Baraboo School District was one of the sites nationwide that participated in “Lights On Afterschool.” The school district featured presentations and activities in conjunction with “Lights On Afterschool” including: The Boys and Girls Club, KidStop, 4-H After School, and Youth Environmental Projects of Sauk County.

Submit your Good News to Sue Hayman at haymans@sps-gpo.com



**Prepare for Winter Weather with
Needed Equipment and Supplies!**

Stock up on your winter weather needs now!

Promotion good through 12/1/09

Contract #VH17500

800-431-3000

www.hdsuppliesolutions.com

Please mention Source Code 82B when ordering



SHARED PURCHASING SOLUTIONS IN-SERVICE VIDEO RESERVATIONS NOW AVAILABLE ON-LINE!

Follow these steps to reserve your videos on line!

- Go to <http://www.shsc-gpo.com/in-service-library/index.php>
- Enter Shared Health ID in box provided. To obtain your permanent Shared Health ID, call or e-mail SHSC/SPS at the contact information listed below.
- Confirm your school district name.
- You'll see a listing of current reservations for your district as well as videos that you have previously reserved. Below that listing, you will see the available media categories.
- Each category has a number that will tell you how many videos are available in that category.
- Clicking on the category will allow you to view the titles.
- Click on a title to view it's availability, length, type of media and a short description of its content.
- Review calendar. Red dates mean the video is unavailable; white dates are available for reservation.
- Select the first date you need the video by clicking on the calendar. This will turn the calendar date green.
- Select the last date you need the video by clicking on the calendar. The total span of time will turn green.
- Type your name in the field below.
- Click Request Reservation.

You can do this for multiple videos as well.

Just click on "return to reservations" to view or reserve more videos.

If you have any questions, please e-mail Darcy Fechner at fechnerd@shsc-gpo.com or Delores Teale at tealed@shsc-gpo.com, or call 608-781-4410 or 800-657-4445.



By: Delores Teale

FILM HIGHLIGHTS

To order videos, or to work out your in-service schedule for the whole year, contact Delores Teale between 9:00 A.M. and 4:00 P.M. at 800.657.4445 or e-mail tealed@shsc-gpo.com.

New Materials Addressing Education In-service Needs!

Have you checked out the Shared Purchasing Solutions In-Service Library? As a member of Shared Purchasing Solutions, your district has free access to a media library covering a variety of topics of interest. (The only fee is return postage!) We are very pleased to announce that eight new titles specific to school districts have been added. To reserve a title for your in-service activity, you may reserve your title on-line or call Darcy Fechner, in-service liaison, at 608-781-4410 or 800-657-4445 or e-mail fechnerd@shsc-gpo.com.

These new materials include:

Administering Medications To Students: Administering medications can run from routine to an emergency. That's why it's important to be prepared to handle a variety of medications. This program will cover standard medical and documentation practices and the methods for administering the many types of medications you may encounter, including oral medications; eye and ear drops; topical medications (ointments, aerosols); transdermal patches; inhalers; injectables (EpiPens and Glucagon).

Bloodborne Pathogens in Athletes: Coaches, Trainers and anyone who works with student athletes must be trained how to follow Standard Precautions to prevent exposure to bloodborne pathogens. Topics covered include: nature of bloodborne pathogens; how bloodborne pathogens are transmitted; methods to prevent exposure; procedures to protect yourself; how to use Standard Precautions to prevent the spread of infections; and action after an exposure incident occurs.

Bullying Prevention: You can deter bullying in the school environment by understanding the behavior, learning how to deal with it and taking action. In this program, learn what bullying is; why children are reluctant to report it; to identify bullying and intervene; how to deal with students involved and how to work with parents.

School Bus Drivers/Dealing with Young Riders: Understanding behavior and showing concern may prevent negative incidents inside the bus. This program gives exercises and examples of techniques that build communication, including: purposeful greeting; door openers for communication; the power of the question and feelings of empathy.

Buildings and Grounds/Avoiding Slips, Trips and Falls: It may be hard to believe that slips, trips and falls are one of the leading causes of on-the-job fatalities, but it's true. Emphasize the importance of taking proper caution with this new training program. When workers follow the precautions outlined, they will avoid accidents that can cause serious injury. Program includes: prevention techniques, wet surfaces and poor weather conditions, stairs and ladders, and housekeeping.

School Crisis Planning/Intruder Drill: What should your staff do if there's an intruder on school premises? This vital program teaches staff and students to manage an intruder emergency by emphasizing the importance of prevention and preparation including: Preparing for a drill, safety measures and holding a practice drill.

Crisis Preparedness for Schools: Schools must help their staff develop a proactive, organized and thought-out plan for any emergency situation. This program covers assessing hazards, managing a crisis, and discusses prevention and preparation, including: planning team strategy, prevention mitigation, preparedness, response, recovery

Playground Safety/ Supervising Our Children: Over 200,000 students are injured due to lack of playground supervision each year. This program focuses on playground dangers and supervision techniques, including: identifying hazards, supervising children, first aid.

Food/Nutrition

By: Food Program Coordinator ~ Darcy Fechner

CHILD NUTRITION REAUTHORIZATION ACT

September of 2009 marked the end of the 2004 Child Nutrition Reauthorization Act which will open up the national child nutrition program for review. The goal of this act is to provide the nation's children with nutritious and properly prepared meals every school day. Lawmakers will begin to look at what's working, what's not, and what changes and challenges have been presented in today's school nutrition programs.

Providing healthy, nutritious meals can lead districts to purchase higher quality products and ingredients. Many districts have to make up this difference in increased cost. Accomplishing this, while providing food that appeals to students, is a constant challenge.

Shared Purchasing Solutions strives to assist districts in their efforts to purchase the quality products they desire to feed students and to offer new products to satisfy their taste as well.

Find Assistance in All of These Areas

Prime Distribution
Manufacturer Agreements
CEU Opportunities
Networking Opportunities
Commodity Diversion Assistance
Organized Monthly Meetings
Product Tasting Opportunities



Minimize Preparation, Planning, and Paperwork!
Contact Darcy Fechner 800-657-4445 or fechnerd@shsc-gpo.com

New SPS Vendors



Contract #SH30005

www.schooldude.com

For more information contact:
Matthew Hibbard
877-868-3833
mhibbard@schooldude.com

SchoolDude is the #1 provider of on-demand software for facility, IT, and business operations designed exclusively for education.

An integrated suite of solutions for IT, facilities, and business operation in public or private schools and higher education will manage support services, streamline work orders, IT inventory management, event scheduling, utility analysis, and more!



Contract #SH70001

www.schillingsupply.com

Distributor of paper, janitorial products, food service packaging, and equipment.

For more information contact:
Barry Watkins
608-781-8100
bwatkins@schillingsupply.com



Wil-Kil and Plunketts

For more information contact:
John Fortuna
800-236-8735
jfortuna@wil-kil.com

Contract #SH70009

www.copesan.com

Copesan understands the special requirements needed by education facilities. Copesan is committed to the health and safety of students and employees.

Please inform vendors that you are a SPS/Amerinet member. Complete a Group Designation Form (GDF) in order to receive contract benefits. The GDF can be found in the contract or can be completed on our website (www.sps-gpo.com). Contact Sue Hayman with any questions at 800-657-4445 or e-mail haymans@sps-gpo.com.

SPS Has Answers For Your Plumbing and Electrical Needs



Electrical Supplies

Tim Malone
781-329-2681
timothy.malone@graybar.com
www.graybar.com



Electrical Supplies

Tom Reed
414-831-8508
treed@wesco.com
www.wescodist.com



Electrical Supplies

Theresa Budde
800-397-3900
tabudd@cesco.com
www.cesco.com



Plumbing Products

Tim McGrane
800-523-5130
tmcgrane1@charter.com
www.plumbmaster.com



Plumbing Products

800-431-1872
Reference SX200 when ordering
tsemail@sexauer.com
www.interlinebrands.com

Please inform vendors that you are a SPS/Amerinet member. Complete a Group Designation Form (GDF) in order to receive contract benefits. The GDF can be found in the contract or can be completed on our website (www.sps-gpo.com). Contact Sue Hayman with any questions at 800-657-4445 or e-mail haymans@sps-gpo.com.

SHARED HEALTH SERVICES CORPORATION RENEWS AFFILIATION AGREEMENT WITH AMERINET

Shared Health Services Corporation (SHSC), a parent company of Shared Purchasing Solutions (SPS), maintains a mission and vision statement that focuses on being a strategic partner with all our members by providing a multitude of resources to assist with the individual mission of each facility. Listening to the needs of our members and seeking effective solutions is a fundamental component of our operations. SHSC strives to keep ahead of industry needs by offering our membership the most up-to-date, cost effective and highest quality solutions available.

Since 1996, SHSC has enjoyed an affiliation with Amerinet. Our affiliation is a complimentary relationship designed to provide members with nationwide access combined with regional knowledge and interest. SHSC and Amerinet work collaboratively to secure options for our members that address supply chain savings, revenue cycle enhancement and operational improvement tools. Recently, an extension of this affiliation agreement was secured by both parties into the year 2015. "Amerinet is very pleased to continue our relationship with Shared Health Services Corporation. We have a shared commitment to understand our customer's needs and provide them with the best value in group purchasing services based on their unique requirements," said Todd Ebert, Amerinet CEO. The execution of the agreement solidifies the commitment of SHSC, SPS, and Amerinet to exceed the expectations of our membership by providing the best customer service and a portfolio of highly competitive, quality contracted

Welcome New Members

Sheboygan Area School District
Sheboygan, WI

Iowa-Grant School District
Livingston, WI

Randolph School District
Randolph, WI

Holy Cross Lutheran School
Madison, WI

Did You Know?

To receive contract pricing from vendors you ***must*** inform vendors you are a SPS/Amerinet member and have a Group Designation Form (GDF) signed. The GDF can be found in the contract or can be completed on our website (www.sps-gpo.com).

Any questions regarding contracted pricing?

Contact Sue Hayman with Shared Purchasing Solutions at 800-657-4445 or 608-781-4410 or haymans@sps-gpo.com.



CLASSIFIEDS

For Sale:

A.O. Smith Hot Water Tank Unit Model #TJV250A—Working press:160, max temp: 210, Glass Lining

Dura Max A.O. Smith 1996 Gas Fired Hot Water Boiler Model #DW-1080511OE - BTU/HR/INPUT 1,080,000 BTU/HR/OUTPUT 885,600— Recovery capacity: 31—Max Temp 250-Voltage 120/24

PVI Industry, Inc Hot Water Tank Burner Model #R85 Natural Gas—Group 6 Primary Safety Controls—Gas Press Correction Fact 1.28

Contact Harry Heisz or Doug Gander with the North Crawford School District at 608-735-4318 for more information.

For Sale:

South Bend Marathoner Double Stack Gas Convection Ovens –120,00 BTU

2 Section Stainless Steel Sink w/in-sink-erator garbage disposal

Star 256 Gas Griddle with Stand

Garland TG4 Double Stack Gas

Convention Oven 80,000 BTU

Hobart AM-14 with Hatco Booster Heater.

Contact Kari Alvey, with the Howard-Suamico School District at 920-662-7702 or karialve@hssd.k12.wi.us

Each advertisement will run three months unless otherwise specified.

haymans@shsc-gpo.com

Shared Health Services
2635 Hemstock Street
La Crosse, WI 54603
Fax 608-781-4412



Wade E. Turner

Executive Director

turnerwe@shsc-gpo.com

Jeneen Ablan

Marketing Director

ablanj@shsc-gpo.com

Melissa Holtan

Business Manager

holtanm@shsc-gpo.com

Bob Eder

Marketing Consultant-Education

ederb@sps-gpo.com

Sue Hayman

Marketing Coordinator

haymans@sps-gpo.com

Darcy Fechner

IT Specialist/Food Program Specialist

fechnerd@shsc-gpo.com

Delores Teale

Executive Assistant

tealed@shsc-gpo.com

Wendy Hillertz

Business Support/Development

hillertz@shsc-gpo.com

**Shared Purchasing Solutions ~ 2635 Hemstock Street ~ LaCrosse, WI
608-781-4410 ~ 800-657-4445**

www.sps-gpo.com

**If you know of someone who would like to receive this newsletter, please e-mail
Sue Hayman at haymans@sps-gpo.com**